

Better Cotton Initiative Geneva

Report of the Statutory Auditors on the consolidated financial statements to the General Assembly of Members for the year ended March 31, 2024



RSM Audit Switzerland SA

Boulevard Georges-Favon 26-28 1204 Geneva Switzerland

T +4122 888 50 50 rsmch.ch

Report of the statutory auditors to the General Assembly of the Members of Better Cotton Initiative, Geneva

Geneva, December 9, 2024

Opinion

We have audited the consolidated financial statements of Better Cotton Initiative, Geneva which comprise the consolidated statement of financial position as at March 31, 2024, the consolidated statement of operations, the consolidated cash flow statement, the consolidated statement of changes in funds and capital for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements give a true and fair view of the consolidated financial position as at March 31, 2024, and of its statement of operations, the cash flows and the changes in funds and capital for the period then ended in accordance with Swiss GAAP FER and comply with Swiss law.

Basis for Opinion

We conducted our audit in accordance with Swiss law and Swiss Standards on Auditing (SA-CH). Our responsibilities under those provisions and standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We are independent of the Association in accordance with the provisions of Swiss law and the requirements of the Swiss audit profession, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

The Council is responsible for the other information. The other information comprises the information included in the annual report but does not include the consolidated financial statements and our auditor's reports thereon.

Council of the Association's Responsibilities for the Consolidated Financial Statements

The Council is responsible for the preparation of the consolidated financial statements, which give a true and fair view in accordance with Swiss GAAP FER, the provisions of Swiss law, and for such internal control as the Council determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the Council is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless the Council either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

THE POWER OF BEING UNDERSTOOD ASSURANCE | TAX | CONSULTING







Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Swiss law and SA-CH will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of the consolidated financial statements is located on EXPERTsuisse's website at: https://www.expertsuisse.ch/en/audit-report. This description forms an integral part of our report.

Report on Other Legal and Regulatory Requirements

In accordance with Art. 728a para. 1 item 3 CO and PS-CH 890, we confirm that an internal control system exists, which has been designed for the preparation of the consolidated financial statements according to the instructions of the Council.

We recommend that the consolidated financial statements submitted to you be approved.

Meltem Kulak

RSM Audit Switzerland SA

Jeremy Howarth Audit expert

Auditor in charge

Encl:

 Consolidated financial statements (consolidated statement of financial position, consolidated statement of operations, consolidated cash flow statement, consolidated statement of changes in funds and capital and notes)







Contents

| About Better Cotton | 4 |
|--|----------|
| Our Principles & Criteria | 5 |
| Capacity Strengthening | 5 |
| Assurance Programme | 5 |
| Chain of Custody | 6 |
| Claims Framework | 6 |
| Monitoring, Evaluation & Learning Better Cotton Growth and Innovation Fund | 7 |
| Better Cotton Status | 7 8 |
| Consolidated Financial Statements | 9 |
| Consolidated Statement of Financial Position | 9 |
| Consolidated Statement of Operations | 10 |
| Consolidated Cash Flow Statement | 11 |
| Consolidated Statement of Changes in Funds & Capital | 12 |
| Performance Report | 13 |
| Applicable Accounting Principles and Policies | 13 |
| Basis of preparation | 13 |
| Method of consolidation | 14 |
| Scope of the Consolidated Financial Statements | 14 |
| Reserves Policy | 16 |
| Foreign Currency | 16 |
| Related Party Disclosures | 16 |
| Restricted and Unrestricted Funds | 16 |
| Income and Expense Recognition Assets and Liabilities Valuation | 17 |
| Tangible Assets | 18 18 |
| Intangible Assets | 18 |
| Cash and Cash Equivalents | 19 |
| Cashflow Statement | 19 |
| Receivables | 19 |
| Deferred Income | 19 |
| | |



| Tax | cation and VAT/MWSt | 19 |
|------|---|----|
| Pro | visions | 20 |
| Eve | ents after Balance Sheet date | 20 |
| Note | s to the Accounts | 21 |
| 1. | Related Party | 21 |
| 2. | Cash and Cash Equivalents | 21 |
| 3. | Receivables | 22 |
| 4. | Prepayments and Accrued Income | 22 |
| 5. | Financial Assets and Valuations | 23 |
| 6. | Intangible Assets | 23 |
| 7. | Payables for Goods and Services | 24 |
| 8. | Short-term Liability for Farmer Support | 24 |
| 9. | Statement of Provisions | 24 |
| 10. | Accrued Liabilities and Deferred Income | 26 |
| 11. | Income Analysis | 27 |
| 11. | 1 Restricted Income Funds | 28 |
| 11. | 2 Grants details | 30 |
| 12. | Contributions to Partners & Donations | 31 |
| 13. | Personnel Expenses | 31 |
| 14. | Operating expenses | 32 |
| 15. | Pension Liabilities and Assets | 33 |
| 16. | Foreign Exchange Balances | 33 |
| 17. | Subsequent Events | 33 |
| 18 | Presentation of Financial Statements in CHF '000s | 34 |



About Better Cotton

Better Cotton Initiative, trademark registered as Better Cotton is a not-for-profit initiative founded in July 2009 and established in Switzerland as an association under Article 60 et seq of the Swiss Civil Code in Canton Vaud. Its registration was later moved to Canton Geneva in 2011.

Better Cotton is registered on the Registre du Commerce. The head office is in Chemin de Balexert 7-9, 1219 Châtelaine, Geneva.

Better Cotton has offices and representations in the countries listed in the table below. It also conducts activities, via local partners, in a range of other countries.

| Better Cotton Offices | Countries with Better Cotton Representation |
|------------------------------|---|
| Switzerland | Pakistan |
| United Kingdom | United States |
| China | Brazil |
| India | Turkey |
| Sweden | Mozambique |
| Uzbekistan (since July 2023) | Burkina Faso |
| | Mali |

Table: Offices and operations in 2024

Better Cotton works with a diverse range of stakeholders across the cotton supply chain to achieve its mission. Better Cotton aims to promote measurable and continuing improvements for the environment, farming communities, and cotton-producing areas' economies.

The Better Cotton Secretariat is responsible for managing the Membership Association, of which the main elements are detailed below.

In 2022, Better Cotton Council decided to change the financial year-end from 31st December to 31st March, to align with the cotton season and streamline the joint delivery of field funding for Better Cotton and the Growth and Innovation Fund (GIF). As a result of this adjustment, the current set of Consolidated Financial Statements covers the 15-month period, from 1st January 2022 to 31st March 2023.



Our Principles & Criteria

Achieving our vision of a world where Better Cotton is the norm and cotton farmers and their communities thrive takes a holistic approach and a rigorous standard to match. A critical component of the Better Cotton Standard System is the Better Cotton Principles and Criteria, which lay out the global definition of Better Cotton through seven guiding principles. By following these principles, Better Cotton Farmers produce cotton in a way that is better for themselves, their communities and the environment.

Capacity Strengthening

Our Capacity Strengthening Programme puts farmers and farm workers front and centre. We know that to create positive change and deepen the impact of our programme, we must ensure that farmers and farm workers have access to the necessary tools, training and support that they need to continuously improve their practices.

More than 2.9 million cotton farmers globally have already benefitted from Better Cotton field training. This training is delivered by Better Cotton Programme Partners in cotton-producing countries around the world. These experienced field-level partners teach the Principles and Criteria of the Standard System and provide farmers with the support they need to implement the standard effectively.

By investing in capacity strengthening upfront, rather than simply checking outcomes through certification, we can have greater confidence in the credible implementation of the Standard System. Upfront investment in capacity building also has a significant impact on the percentage of participating farmers who go on to achieve a Better Cotton license.

In the 2022-23 cotton season, out of the 2.43 million farmers who received training, more than 2.13 million received a license to sell their cotton as Better Cotton. Beyond licensed Better Cotton Farmers, programme activities reach many more individuals in the wider farming community, including co-farmers, sharecroppers, business partners and permanent workers. We refer to this wider community as Farmers+.

Assurance Programme

An effective assurance system is an essential part of any sustainability programme. Assurance refers to the measures put in place to verify that something meets a certain performance level. The Better Cotton Assurance Programme verifies that farms and farmer groups meet all the core requirements of the Principles and Criteria before they can be licensed to sell Better Cotton.



Chain of Custody

Our Chain of Custody (CoC) connects supply with demand, providing documentation and evidence of Better Cotton as it moves through the supply chain. It ensures that the volume of Better Cotton claimed by Retailer and Brand Members does not exceed the volume produced by licensed farmers in any given time period.

Growing demand for supply chain visibility has created a need to be able to trace Better Cotton, and as part of the 2030 Strategy, we will launch a new solution at the end of 2023. The solution has been funded by a Retailer & Brand Traceability panel; an advisory group of Retailer and Brand Members who have invested significant resources in the development of traceability. We are working with the panel to help their supply chains prepare for the go-live, but all parties sourcing cotton as Better Cotton can apply to use the solution.

In 2023, we released a revised version of the Chain of Custody Guidelines, now called the Chain of Custody *Standard*, which offers both mass balance and physical Chain of Custody (CoC) models. This supports the need for traceable Better Cotton whilst also continuing our important work at the farm level.

The new Chain of Custody Standard v1.0 is valid from October 2023. All suppliers sourcing mass balance and/or physical Better Cotton will need to adhere to the Standard by May 2025.

Claims Framework

When positive change is created, people or companies often want to communicate about it. Better Cotton is no different. A benefit of membership is the ability to make claims about commitments made— and the impact of those commitments.

However, claims must not be misleading and we are committed to ensuring that claims made about Better Cotton are credible, transparent, and accurate.

The Better Cotton Claims Framework is one component of the Standard System. It was created through a multi-stakeholder consultation process and is subject to an annual update. No Member is obliged to make any claims about Better Cotton, however, should they wish to communicate their commitment, the Claims Framework provides guidance and rules to ensure they do so in a credible and positive way. Claims are available according to a Member's eligibility. The Claims Framework includes the approval process for making a claim and the corrective action plan, process and steps taken by Better Cotton when misleading or unauthorised claims are found.



Monitoring, Evaluation & Learning

Better Cotton works with on-the-ground partners to train millions of cotton farmers around the world, supporting them to implement more sustainable farming practices that protect and restore the environment, while also improving their livelihoods. To ensure our programmes are making a difference, we are committed to measuring sustainability improvements everywhere Better Cotton is grown and to evaluating the environmental, social, and economic impact of the Standard System.

Whilst it is important to track the number of farmers participating in projects and meeting the Standard, or the volume of Better Cotton licensed, we must also understand whether, as a multistakeholder-driven sustainability standard system, we are making substantive contributions to more sustainable cotton production.

That's why Better Cotton seeks to measure the change cotton farmers achieve in a diverse set of contexts, from smallholders with limited access to mechanisation, to the most technologically advanced farming operations. Our data-driven Monitoring, Evaluation and Learning (MEL) Programme focuses on farm-level results, to measure what matters most according to Better Cotton's Theory of Change: continuous improvement of environmental, social and economic conditions in cotton cultivation.

Better Cotton uses complementary research and evaluation methods and work with independent organisations and researchers to assess the field-level results and impacts of programme activities and interventions. No single approach or methodology can meet all the needs for understanding the reach, efficiency, results, and ultimately impact of a sustainability initiative. A diversity of approaches is necessary to effectively measure results and impact both at scale and in depth.

Better Cotton Growth and Innovation Fund

The Better Cotton Growth and Innovation Fund (Better Cotton GIF or the Fund) is a field-level funding programme. It is designed to further the Better Cotton mission of sustainability in the cotton sector and help farming communities to survive and thrive while protecting and restoring the environment.

Retailer and Brand Members contribute to the Fund through a fee based on the volume of Better Cotton they source and declare (Volume-Based Fee or VBF). This fee enables brands to directly and efficiently support field-level programmes. Additionally, the Better Cotton GIF invites institutional donors and private foundations (currently IDH and the Laudes Foundation) to match the fees contributed by the private sector. The Better Cotton GIF also encourages programme partners to contribute to their own projects.

As part of Better Cotton's 2030 strategy, there is an aim to drive deeper change and achieve demonstrable farm-level impact while maintaining, and where possible growing, scale. The Better Cotton GIF has embarked on a new phase to better assist Better Cotton in achieving this.

The GIF's funding is directed towards projects which support farming communities to adopt practices consistent with the Principles and Criteria but also, in this new strategic period, to go



above and beyond mere compliance. A smaller amount of funding is dedicated to innovative or research-based projects. Following a rigorous review process of requested proposals, the Fund awards grants to projects which align with its annual priorities, long-term strategy and assessment criteria.

Better Cotton Status

The Better Cotton Initiative fits the definition of a Swiss charitable non-profit organisation raising its income from members and the public, receiving donations from grant-making Foundations and governmental organisations and providing services that benefit the general public.

Better Cotton has tax-exempt status in Switzerland because of its mission and is governed by a multi-stakeholder Council.



Consolidated Financial Statements

Consolidated Statement of Financial Position

| £"000c | | <u>2024</u> | 2022-23 |
|---|-------|--------------|--------------|
| <u>€"000s</u> | Notes | 31 Mars 2024 | 31 Mars 2023 |
| ASSETS | | | |
| Short-term Assets | | | |
| Cash and cash equivalents | 2 | 31'055 | 30'478 |
| Receivables from goods and services | 3 | 12'452 | 11'396 |
| Prepayments and Accrued Income | 4 | 834 | 693 |
| Short-term Assets | | 44'342 | 42'567 |
| Long-term Assets | | | |
| Financial Assets | 5 | 175 | 98 |
| Intangible Assets | 6 | 317 | 84 |
| Long-term Assets | | 492 | 182 |
| TOTAL ASSETS | | 44'834 | 42'749 |
| LIABILITIES, FUNDS & CAPITAL | | | |
| Short-term Liabilities | | | |
| Payables for goods and services | 7 | 898 | 1'169 |
| Other short-term liabilities | | 36 | 24 |
| Short-time Liability for Farmer Support | 8 | 4'904 | 6'686 |
| Short-term provisions | 9 | 1'270 | 758 |
| Accrued Liabilities & Deferred Income | 10 | 11'949 | 10'064 |
| Short-term Liabilities | | 19'055 | 18'701 |
| Long-term Liabilities | | | |
| Long-term financial liabilities | | 161 | 100 |
| Long-term provisions | 9 | 301 | |
| Long-term Liabilities | | 462 | 100 |
| Funds - Restricted | 11.1 | 12'896 | 12'959 |
| Organisational Capital | | | |
| Initial Capital | | 12 | 12 |
| Unrestricted Funds | | 12'374 | 11'018 |
| Currency translation adjustment | | 35 | (41) |
| Organisational Capital - Unrestricted | | 12'420 | 10'989 |
| | | | |
| TOTAL LIABILITIES, FUNDS & CAPITAL | | 44'834 | 42'749 |

The accompanying notes are an integral part of these financial statements



Consolidated Statement of Operations

| <u>€"000s</u> | Notes | 2024 12-month to 31 Mar 2024 | 2022-23 15-month to 31 Mar 2023 |
|---|-------|------------------------------------|---------------------------------------|
| INCOME | | | |
| Membership fees, Grants and Donations | | | |
| Restricted | 11 | 1'770 | 2'244 |
| Unrestricted | 11 | 9'152 | 10'673 |
| Total Membership fees and Donations | | 10'923 | 12'917 |
| Net Sales from Goods and Services | | 7'010 | 6'570 |
| Other Operating Income Restricted | 11 | 22'352 | 29'068 |
| Total Operating Income | | 29'363 | 35'638 |
| TOTAL INCOME | | 40'285 | 48'555 |
| <u>EXPENSES</u> | | | |
| Contributions to Partners & Donations | 12 | | |
| Restricted | | (18'391) | (24'804) |
| Unrestricted | | (10) | (49) |
| Operating Expenses | | | |
| Personnel Expenses | 13 | (12'610) | (12'782) |
| Operating Expenses | 14 | (7'404) | (8'515) |
| Operating Expenses Total | | (38'454) | (46'150) |
| OPERATING RESULT | | 1'831 | 2'405 |
| Net Financial Result | | (434) | (207) |
| ANNUAL RESULT | | 1'397 | 2'198 |
| Change in Funds Capital | | | |
| Allocated to income | | (24'124) | (31'312) |
| Fund receipt and allocations Change in funds | 11.1 | 24'061 (62) | 35'116 3'805 |
| Annual Result before allocations | | 1'335 | 6'003 |
| Change in restricted funds | | 62 | (3'805) |
| Allocation to earned capital - unrestricted | | (1'397) | (2'198) |
| Annual Result after allocation to cap | pital | - | - |

The accompanying notes are an integral part of these financial statements



Consolidated Cash Flow Statement

| <u>€"000s</u> Note | 2024 31 Mar 2024 | 2022-23 31 Mar 2023 |
|--|--------------------------|------------------------|
| 1. Cash flow from operating activities | | |
| Annual result (before allocation to organization capital) | 1'397 | 2'198 |
| Depreciation, Revaluations and Amortisation | 39 | - |
| (Decrease)/Increase in provisions | 812 | 448 |
| Decrease/(Increase) in securities (real estate deposits) | (77) | (14) |
| Decrease/(Increase) in receivables | (1'056) | (8'855) |
| Decrease/(Increase) in other receivables, pre-payments and accrued income | (209) | (791) |
| (Decrease)/Increase in payables, accruals, deferred income and other current liabilities | (152) | 11'572 |
| Currency translation adjustment | 35 | (3) |
| Cash inflow/outflow from operating activities | 789 | 4'555 |
| 2. Investing activities | | |
| Investments for intangible assets 6 | (272) | (84) |
| Investments for intangible assets 6 Cash inflow/outflow from investing activities | (272) (272) | (84) (84) |
| Investments for intangible assets 6 | | (-7 |
| Investments for intangible assets 6 Cash inflow/outflow from investing activities | | (-7 |
| Investments for intangible assets 6 Cash inflow/outflow from investing activities 3. Cash flow from financing activities | (272) | (84) |
| Investments for intangible assets 6 Cash inflow/outflow from investing activities 3. Cash flow from financing activities (Decrease)/Increase in financial liabilities | (272) | (84) |
| Investments for intangible assets 6 Cash inflow/outflow from investing activities 3. Cash flow from financing activities (Decrease)/Increase in financial liabilities Cash inflow/outflow from financing activities | (272) 60 60 | (84) 82 82 |
| Investments for intangible assets 6 Cash inflow/outflow from investing activities 3. Cash flow from financing activities (Decrease)/Increase in financial liabilities Cash inflow/outflow from financing activities Total Net Cashflow Change in Cash Funds and Cash Equivalents | 60 60 577 | 82 82 4'553 |
| Investments for intangible assets 6 Cash inflow/outflow from investing activities 3. Cash flow from financing activities (Decrease)/Increase in financial liabilities Cash inflow/outflow from financing activities Total Net Cashflow | (272) 60 60 | (84) 82 82 |
| Investments for intangible assets 6 Cash inflow/outflow from investing activities 3. Cash flow from financing activities (Decrease)/Increase in financial liabilities Cash inflow/outflow from financing activities Total Net Cashflow Change in Cash Funds and Cash Equivalents | 60 60 577 | 82 82 4'553 |



Consolidated Statement of Changes in Funds & Capital

| Consolidated Statement of Changes in Funds & Capital 2022-23 €"000s | | | | | | | | | | | | | | |
|--|----------------------------------|---------------------------|-----------------------|--------------------------------------|------------------------------------|-----------------|----------------------------------|--|--|--|--|--|--|--|
| Funds - Restricted | Opening Balance 01.01.2022 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2022-23 | Allocated from Financial Result | Total Change | Closing Balance 31.03.2023 | | | | | | | |
| Grants and Donations | 809 | 2'019 | - | (2'244) | - | (224) | 585 | | | | | | | |
| Partnership Funding | 15 | 918 | - | (882) | - | 36 | 51 | | | | | | | |
| Utilisation of VBF* | 8'330 | 32'179 | - | (28'186) | - | 3'993 | 12'323 | | | | | | | |
| Total Funds - Restricted | 9'154 | 35'116 | - | (31'312) | - | 3'805 | 12'959 | | | | | | | |
| | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| Organisational Capital | Opening Balance 01.01.2022 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2022-23 | Allocated from Financial Result | Total Change | Closing Balance 31.03.2023 | | | | | | | |
| | Balance | | | Income in | | | Balance | | | | | | | |
| | Balance 01.01.2022 | | | Income in | | | Balance 31.03.2023 | | | | | | | |
| Initial Capital | Balance 01.01.2022 | | | Income in | | | Balance 31.03.2023 12 | | | | | | | |
| Initial Capital Tied Capital & Reserves - Restricted | Balance 01.01.2022 12 | Allocations | | Income in | Financial Result | Change - | Balance 31.03.2023 | | | | | | | |

| €"000s | | | | | | | |
|---|----------------------------------|------------------------|-----------------------|-----------------------------------|------------------------------------|-----------------|----------------------------------|
| Funds - Restricted | Opening Balance 01.04.2023 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2024 | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |
| Grants and Donations | 585 | 2'227 | - | (1'770) | - | 455 | 1'04' |
| Partnership Funding | 51 | 483 | - | (534) | - | (51) | |
| Utilisation of VBF* | 12'323 | 21'352 | - | (21'819) | - | (467) | 11'856 |
| Total French - Donafotod | 10000 | 24'061 | | (24'124) | | (62) | 12'896 |
| Total Funds - Restricted | 12'959 | 24001 | _ | (24 124) | _ | (02) | 12 090 |
| Total Funds - Restricted | 12959 | 24001 | | (24 124) | - | (02) | 12090 |
| | Opening Balance 01.04.2023 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2024 | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |
| Organisational Capital | Opening Balance | Receipts & | | Allocated to Income in | Allocated from | Total | Closing Balance |
| Organisational Capital Initial Capital | Opening Balance 01.04.2023 | Receipts & | | Allocated to Income in | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |
| Organisational Capital Initial Capital Tied Capital & Reserves - Restricted | Opening Balance 01.04.2023 | Receipts & Allocations | | Allocated to Income in | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |
| Organisational Capital Initial Capital Tied Capital & Reserves - Restricted Earned Capital - Unrestricted Currency translation adjustment | Opening Balance 01.04.2023 | Receipts & Allocations | | Allocated to Income in | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |

* VBF - Volume Based Fees

Rounding difference may exist within summations.



Performance Report

See recently prepared 2024 Annual Report

Applicable Accounting Principles and Policies

Basis of preparation

The objective of the consolidated financial statements is to outline the financial position, the cashflow and the operations of the group. Consolidated financial statements help document the accountability of the BCI Council.

The consolidated financial statements have been prepared in accordance with Swiss Generally Accepted Accounting Principles or Swiss GAAP Core 1-6 and FER 21 "Accounting for charitable nonprofit organisations" that aims to increase the significance and comparability of the reporting of charitable non-profit organisations and comply with the Swiss Code of Obligations. Swiss GAAP FER are accounting standards meant for entities that are legally established in Switzerland. The consolidated financial statements give a true and fair view of the financial position and results.

The consolidated financial statements have been prepared to include the branches in China and India, and all activities of the Association; and include the accounts of the Better Cotton Initiative Pakistan partner organisation. Better Cotton Initiative Pakistan (BCI Pakistan) and BCI Growth and Innovation Foundation (GIF) are independent Entities. However, transactions between Better Cotton and GIF are disclosed as related party.

The consolidated financial statements have been prepared using the historical cost convention and therefore apply the principles of accruals, going concern, matching, consistency, materiality and prudence.

In 2022, Better Cotton financial year end was changed from December 31, to March 31 by the decision of Better Cotton Council. The reasons for this change were to better align with the cotton season and streamline reporting between Better Cotton and the Growth and Innovation Fund (GIF). An amendment was made to Article 5.4 of the Association's Statutes to reflect this change. Comparative information therefore cover 15 months ending 31 March 2023.

Relevant account balances have been disclosed, identifying restricted and unrestricted funds separately, where material.



Method of consolidation

The consolidated financial statements include the accounts of the Better Cotton and of the entity that is controlled by Better Cotton and listed in the scope of consolidation. Consolidation is subject to Swiss GAAP FER 30 (consolidated financial statements). Control exists when Better Cotton,

- is exposed to, or has rights to, designate or de facto hold a majority of the highest governing
- has a substantial right of instruction based on contractual or statutory provisions.

Better Cotton fully consolidates the entity in which it exercises exclusive control, either directly or indirectly.

Scope of the Consolidated Financial Statements

The Better Cotton Association, its Affiliated and Related legal entities are summarised below:

Affiliate legal entities

| Name of entity | Legal structure | Created | Location |
|--|--|--|-------------------------|
| Better Cotton Initiative (BCI) trademark registered- Better Cotton | Swiss Association under Article 60 et seq of the Swiss Civil Code | 2009 | Geneva, Switzerland |
| Better Cotton Initiative Shanghai Representative Office China | Resident Representative Office of a Foreign (Region) Enterprise | 2012 | Shanghai, China |
| Better Cotton Initiative India | Branch Office established with the Reserve Bank of India's ("RBI") permission. | November 2015 (began activities in 2016) | New Delhi, India |
| Better Cotton Initiative Uzbekistan | Branch Office established with the Ministry of Justice | May 2023 | Tashkent, Uzbekistan |



Entity included in the scope of consolidation

| Name of entity | Legal structure | Created / Location | Governance |
|--------------------------------------|--|--|--|
| Better Cotton Initiative Pakistan | Established on 23 Jun 2017. Its license to operate as a local NGO was granted in April 2021. | 2017 (Activities commenced in 2018) Lahore, Pakistan | 5 Board Members. Its Executive management includes the Better Cotton Regional Director based in Pakistan. 1 Board Member who is one of the Better Cotton Executive Directors. |

The assets and liabilities of its controlled entity, together with the expenses and income, are included in full in the annual consolidated accounts. Intercompany balances, expenses and income are eliminated upon consolidation.

The normal financial year of BCI Pakistan starts from 1st July and ends on 30th June. However, an audit was carried for the year ended on 31st March 2024, which serves the purpose of the consolidation.

The scale of the organisation's operations has significantly increased in the past 3 years. From October 2022, after the establishment of a National Office Agreement (NOA), the entire operations in Pakistan are delivered through a multi-year donation agreement.

Related Party

| Name of entity | Legal structure | Created | Location |
|---|--|---------|------------------------|
| BCI Growth and Innovation Foundation (GIF) | A Foundation established by Charter in Geneva in 2016. | 2016 | Geneva, Switzerland |



Reserves Policy

Better Cotton's reserves policy is to maintain a minimum unrestricted reserve equivalent to 6 months of Better Cotton budgeted operational expenses.

Foreign Currency

The functional currency of Better Cotton is the Euro (EUR). Foreign currency transactions are converted using the published monthly average exchange rates issued by the Swiss Federal Department of Finance. Foreign currency balances at year-end are converted using the year-end exchange rate.

Realised and unrealised exchange gains and losses are calculated quarterly. They are included in the Consolidated Statement of Operations and Financial Result at the year-end.

For the presentation of BCI Pakistan's accounts in Euros (EUR), the Pakistani rupee (PKR) accounts are translated into EUR at March 31, 2024 closing rates for all balance sheet accounts, except capital and funds, that are translated at historical rates. All rates used are those provided by "AFC -Administration fédérale des contribution".

Income and expenses have been translated at the average rate for the year of 2024. Any resulting unrealised translation gains are deferred and shown separately under Funds.

The consolidated financial statements are presented exclusively in Euros € 000's, as authorised by the Swiss Federal Tax Authorities (AFC). Financial statements in Swiss CHF are disclosed in Note 18.

Related Party Disclosures

Related parties are natural persons or legal entities that can control directly or indirectly or exercise significant influence over the financial decisions or operations of the other party. All material transactions, cash, receivables, payables, and contingent liabilities to related parties are disclosed in the notes.

Restricted and Unrestricted Funds

Better Cotton distinguishes between restricted and unrestricted funds. Income that the organisation generally receives for its charitable or membership activities where it has discretion over its use is treated as unrestricted funds.

Income that Better Cotton receives that must be used for a specific purpose or project is treated as Restricted Funds. Restricted Funds that have not been used at the end of the year are shown as carried forward in a separate section under the Consolidated Statement of Change in Funds. These income sources include grants and donations, partnership contracts, and volume-based fees.



Income and Expense Recognition

Income from membership fees and Better Cotton Platform access fees are recognised as deferred income when a binding commitment is received. They are released to the income statement over the period of the service. Costs are recognised over the period when the services were delivered. Long-term contracts are recognised when amounts are due.

Membership Fees

Annual membership fee income is classified as unrestricted. There are five different membership categories, Civil Society, Producer Organisations, Supplier and Manufacturers, Retailer Brands and Associate Members. Each category has a different fee structure.

Better Cotton Platform Access Fees

Some Suppliers and Manufacturers do not become members but participate in a Retailer and Brand Member's supply chain. Such organisations pay an access fee for the Better Cotton Platform. This is treated as service charge income.

Volume Based Fees

Retailers and Brand Members pay a Volume Based Fee (VBF). It is calculated based on the total Better Cotton Claim Units (BCCUs) recorded in the Better Cotton Platform (BCP). The number of BCCUs correspond to the volume Better Cotton sourced as such by Retailer and Brand Members.

The current year fee is estimated based on the volume recorded in Metric Tons in the prior year and invoiced in advance at the start of the year. A reconciliation is performed towards the end of the year to calculate the actual volume purchased in the current year. Any additional fees are invoiced at the end of the year.

A proportion of VBF income is utilised by Better Cotton to perform assurance checks and collect, analyse and manage data around the effectiveness of the Better Cotton Standard. In addition, Better Cotton had a Strategic Partnership Agreement with Aid by Trade Foundation (AbTF) based in Hamburg, and some VBF income was utilised to contribute to AbTF Implementation costs. AbTF used the funds to cover farmer capacity building, assurance, and data management costs. The Strategic Partnership Agreement ended on 31st December 2022 but we will continue to have certain financial obligations to AbTF until 31 March 2025.

Based on agreements with the Retailer and Brands, the remainder of the VBF is donated to Field Funding which is disbursed to selected Programme Partners through the Better Cotton Growth and Innovation Foundation (GIF). As the VBF income can only be utilised for limited and predefined activities, it is treated as restricted Income. The transfer of funds is reported in the Statement of Funds, Partnerships, and Field funding.



Grants and Donations

Donations are recognised as income upon receipt. Grants based on annual or multi-year agreements are recorded as income in the reporting period when the funds are utilised. They are considered receivable when payments are due under the terms of the agreement, or when expenditure has incurred in advance and is recoverable under the grant agreement.

Assets and Liabilities Valuation

The consolidated financial statements comply with the principle of consistency in terms of valuation basis, presentation and disclosure from year to year. Any changes are disclosed.

Assets from donations are included at fair value upon receipt or value in use at the time of receipt. Assets that are subject to restrictions of use or ownership are recognised separately in the notes. Liabilities and funding are split into liabilities, Fund Income (restricted) and Organisational Capital (unrestricted and restricted).

Tangible Assets

Tangible assets are stated at cost less accumulated depreciation, which is calculated annually using the straight-line method over the expected useful economic life of the asset. Assets' values are routinely revised by comparing book value with the recoverable value (the higher of market value and user value). Any impairments are adjusted to reflect the lower of book value and recoverable value. Any amounts written off are included in expenses.

Assets below 10,000€ are expensed when purchased.

Intangible Assets

Intangible fixed assets are stated at cost, net of amortisation and any provision for impairment. Amortisation is calculated to write off the cost of intangible fixed assets by equal annual instalments over their expected useful lives.

Our development costs for traceability and adaptions for the change of our Chain of Custody are capitalised as intangible assets and amortised over 3 years. Amortisation is not charged on assets during construction until they are complete and in use.



Cash and Cash Equivalents

Cash balances include petty cash, bank accounts, deposit accounts and fiduciary deposits with a maturity of less than 90 days after the balance sheet date. Other liquid assets held by the Secretariat in Geneva and branch offices abroad are included in the Consolidated Statement of Financial Position section.

Cashflow Statement

A Consolidated Cash Flow Statement shows the changes in liquid assets since the previous year. The statement has been prepared using the "indirect method".

Receivables

Receivables are valued at nominal value in Euros, revalued at the average official Swiss Federal rate at month-end, less any provisions for doubtful debts. The doubtful debt provision includes an estimate of overdue VBF invoices and any membership fees and BCP invoices that are unlikely to be recovered.

Deferred Income

Membership and BCP fees invoiced and received during the year but relevant to a future period are included as Deferred Income in the consolidated financial statements.

Taxation and VAT/MWSt

Better Cotton Initiative is registered as an "Association of Public Interest" in Canton Geneva, with the Administration Fiscale Cantonale, Department des Finances.

The Republique and Canton of Geneve granted federal tax (IFD) exoneration on September 2, 2011, for an indefinite period based on article 56 lettre g) LIFD.

On September 2, 2011, Better Cotton was granted exoneration for ten years from Geneva Cantonal and Community (ICC) taxes based on Article 9, point 1, LIPM, letter f) point 3. This exemption was renewed in December 2019 for an unlimited period.

Better Cotton has voluntarily registered for VAT/MWSt at 7.7% for membership fee income and other services that are subject to VAT.

BCI Pakistan pays local taxes as required under its country's legal framework.



Provisions

Short and long-term provisions are recognised when probable obligations arise based on a past event before the balance sheet date, and it is probable that an outflow of economic benefit will be required to settle the obligation. Provisions reflect management's best estimate of the expenditure required to settle that obligation at the balance sheet date.

Events after Balance Sheet date

These events are disclosed and included if they are material for the user, relevant and have occurred before signing the financial statements.



Notes to the Accounts

1. Related Party

| Name of entity | Legal Structure | Location | Created | Governance |
|------------------------------------|--------------------------------|------------------------|----------------|--|
| BCI Growth & Innovation Foundation | Foundation created by Charter. | Geneva, Switzerland | 27 Apr 2016 | 3 Board Members who are Better Cotton Executive Directors. |
| | | | | Better Cotton Association allocates resources, including employee time, for the Foundation's activities as it has no employees or a separate location. |

| <u>€"000s</u> | 2024 | 2022-23 |
|--|--------|---------|
| Receivables - BCI GIF and BCI Pakistan | 276 | 12 |
| Expenses*: | | |
| Donation - Field funding for GIF funded projects | 17'145 | 22'610 |
| Funds Balance - (after utilization of VBF) | 11'856 | 12'323 |

^{* 2024: 12-}month to 31 Mar 2024 2022-23: 15-month to 31 Mar 2023

The operations in Pakistan are delivered via our local strategic partner, BCI Pakistan.

On 6 April 2023, Better Cotton has formalised the legal obligation to transfer the unused Volume Based Fee (VBF) to the related party BCI Growth and Innovation Foundation. The amount of unpaid donation is reflected in short-term liabilities (see Note 8).

2. Cash and Cash Equivalents

The Better Cotton Secretariat has bank accounts in Switzerland, China and India. The BCI Pakistan bank account is consolidated in the Cash and Cash Equivalent.

Better Cotton has no loans, overdrafts, marketable securities or unmatured forward currency futures contracts. Cash balances at year-end were:



| <u>€"000s</u> | 2024 31 Mar 2024 | 2022-23 31 Mar 2023 |
|------------------|---------------------|------------------------|
| EUR | 18'002 | 26'599 |
| GBP | 5'190 | 551 |
| CHF | 4'267 | 509 |
| US\$ | 2'538 | 2'562 |
| CNY | 647 | 75 |
| Other (INR, UZS) | 411 | 182 |
| Total | <u>31'055</u> | <u>30'478</u> |

3. Receivables

Receivables include debtors from members, BCP invoices and outstanding amounts from donors. These are shown net of the allowance for doubtful debts.

The increase of the receivables is mainly attributable to the change of the financial year. A significant portion of the VBF is invoiced in February and March each year.

| €"000s | <u>2024</u> | <u>2022-23</u> |
|--|---------------|----------------|
| | 31 Mar 2024 | 31 Mar 2023 |
| Receivables for Volume Based Fee | 10'199 | 9'982 |
| Receivables for Membership, BCP access and | 2'224 | 1'617 |
| other receivables | 2 224 | 1017 |
| Donors and Grants | 514 | 146 |
| Related parties | | 12 |
| less Allowance for Doubtful Debts | (484) | (361) |
| Net Receivables from goods and services | <u>12'452</u> | <u>11'396</u> |

The doubtful debts include debtors that are impacted by the earthquake in Turkey and by the drought situation in Pakistan.

4. Prepayments and Accrued Income

Prepayment and Accrued Income include restricted and unrestricted Income from grants and partnership contracts.

| | <u>€"000s</u> | 2024 31 Mar 2024 | 2022-23 31 Mar 2023 |
|-------------------------------|---------------|---------------------|------------------------|
| Prepayments | | 716 | 577 |
| Accrued Income - Restricted | | 110 | 114 |
| Accrued Income - Unrestricted | | 8 | 2 |
| Total | | <u>834</u> | <u>693</u> |



5. Financial Assets and Valuations

Financial Assets comprise of security deposits for offices.

| _€"00 | <u>)0s</u> | 2024 31 Mar 2024 | 2022-23 31 Mar 2023 |
|----------------------|------------|---------------------|------------------------|
| Guarantee deposits | | | |
| Geneva | | 20 | 19 |
| London | | 51 | 49 |
| Shanghai & New Delhi | | 5 | 6 |
| Others | | 99 | 24 |
| Total | | <u>175</u> | <u>98</u> |

6. Intangible Assets

This asset represents the "Better Cotton Platform" software development costs and related amortisation. In 2022, we started to invest to develop the Better Cotton (online) Platform to accommodate the new Chain of Custody Model. The new model is expected to yield measurable economic benefits for several years.

The costs of the Better Cotton Platform developments will be amortised over three years on a straight-line basis when the project goes live in late 2023.

| _€"000s | 2024 31 Mar | 2022-23 31 Mar 2023 |
|--|----------------|------------------------|
| Software Development Costs | | |
| Opening Balance brought forward | 689 | 605 |
| Additions & (Disposals) | 272 | 84 |
| Gross Value carried forward | 961 | 689 |
| Amortisation | | |
| Accumulated Amortisation brought forward | 605 | 605 |
| Additions & (Disposals) | - | - |
| Annual Amortisation | 39 | - |
| Accumulated Amortisation carried forward | 644 | 605 |
| Net Carrying Amount at year end | <u>317</u> | <u>84</u> |



7. Payables for Goods and Services

Payables include the fees in connection with the maintenance and development of the Better Cotton Platform and external services for Better Cotton programmes, software and systems licenses, tax and social contributions.

8. Short-term Liability for Farmer Support

The short-term liability of €4,9 million is the amount of VBF confirmed to be donated to the GIF but not yet transferred. This is shown as a short-term liability at 31 March, 2024. A new agreement was signed on 6 April 2023 committing Better Cotton to transfer the amount to the BCI Growth and Innovation Foundation.

9. Statement of Provisions

At 31 March 2024, short and long term provisions were held as follows:



| €″000s | <u>2024</u> | 2022-23 | |
|--|---------------|-------------|--|
| <u>c 0003</u> | <u>31 Mar</u> | 31 Mar 2023 | |
| Short-term Provisions | | | |
| Opening Balance brought forward | | | |
| Other | 75 | 47 | |
| Due diligence work for our IP network | 142 | 122 | |
| Compliance project | 300 | - | |
| Establishment of Impact Target | 112 | - | |
| Value Proposition Revision | 99 | - | |
| Governance Restructuring | 30 | - | |
| Opening Balance brought forward | 758 | 169 | |
| Increases/(Decreases) in Provisions | | | |
| Other | 172 | 28 | |
| Due diligence work for our IP network | (91) | 20 | |
| Compliance project | 15 | 300 | |
| Establishment of Impact Target | (92) | 112 | |
| Value Proposition Revision | (99) | 99 | |
| Governance Restructuring | (30) | 30 | |
| Crisis Management - Earthsight Report | 227 | - | |
| Transition to Certification | 158 | - | |
| Organisational Development/Change Management | 152 | - | |
| Re-examination of Field Funding Structure | 100 | - | |
| Closing Balance carried forward | | | |
| Other | 247 | 75 | |
| Due diligence work for our IP network | 51 | 142 | |
| Compliance project | 315 | 300 | |
| Establishment of Impact Target | 20 | 112 | |
| Value Proposition Revision | - | 99 | |
| Governance Restructuring | - | 30 | |
| Crisis Management - Earthsight Report | 227 | - | |
| Transition to Certification | 158 | - | |
| Organisational Development/Change Management | 152 | - | |
| Re-examination of Field Funding structure | 100 | - | |
| Closing Balance carried forward | 1'270 | 758 | |



| _€"000s | 2024 31 Mar | 2022-23 31 Mar 2023 |
|---------------------------------------|----------------|------------------------|
| Long-term Provisions | | |
| Opening Balance brought forward | | |
| Due diligence work for our IP network | - | 142 |
| Opening Balance brought forward | | 142 |
| Increases/(Decreases) in Provisions | | |
| Due diligence work for our IP network | - | (142) |
| Crisis Management - Earthsight Report | 115 | |
| Transition to Certification | 186 | |
| Closing Balance carried forward | | |
| Due diligence work for our IP network | - | - |
| Crisis Management - Earthsight Report | 115 | - |
| Transition to Certification | 186 | - |
| Closing Balance carried forward | 301 | - |

10. Accrued Liabilities and Deferred Income

Membership fees and BCP fees invoiced and received during the year are recognised according to the service delivery period. Outstanding balances are included as deferred Income in the financial statements.

| | <u>€"000s</u> | 2024 31 Mar 2024 | 2022-23 31 Mar 2023 |
|------------------------------|---------------|---------------------|------------------------|
| Accrued Liabilities | | 1'205 | 872 |
| Deferred Income: | | | |
| Membership & BCP Access Fees | | 10'627 | 9'111 |
| Other | | 117 | 81 |
| | Total | 11'949 | <u>10'064</u> |



11. Income Analysis

| <u>€"000s</u> | 2024 12-month to 31 Mar 24 | | | 2-23 o 31 Mar 23 |
|--|-------------------------------|--------------|--------------|---------------------|
| | Restricted | Unrestricted | Restricted | Unrestricted |
| Membership fees & Donations | | | | |
| Membership Fees | | 9'147 | | 10'573 |
| Donations/Grants | | | | |
| Retailers & Brands | 1304 | - 5 | 1'029 | 100 |
| Various Traders | 105 | | - | |
| The Deutsche Gesellschaft für Internationale | 265 | | 537 | |
| Zusammenarbeit (GIZ) | | | | |
| ISEAL Alliance - ISEAL Innovations Fund | - | | 232 | |
| Helvetas Swiss Intercooperation | _ | | 219 | |
| International Finance Corporation (IFC) - World | 55 | | 227 | |
| Bank Group | 33 | | 22, | |
| Other source | 41 | | _ | _ |
| Membership fees & Donations | <u>1'770</u> | <u>9'152</u> | <u>2'244</u> | <u>10'673</u> |
| Sales from Goods and Services | | | | |
| Access Fees Better Cotton Platform & Traceability Solution | | 6'676 | | 6'350 |
| Events and Training | | 249 | | 181 |
| Partnership Fees | | 85 | | 39 |
| Sales from Goods and Services | | <u>7'010</u> | <u>0</u> | <u>6'570</u> |
| Other Operating Income | | | | |
| VBF utilised for BCI | 3'190 | | 3'785 | |
| assurance & data collection | | | | |
| GIF Management costs - | 543 | | 520 | |
| recovery from Volume Based | | | | |
| Volume Based Fees (VBF) for Field Funding for | 1'182 | | 1'765 | |
| Strategic Partner | | | | |
| Volume Based Fees for BCI Growth & Innovation | 16'904 | | 22'115 | |
| Foundation (GIF) projects | | | | |
| GIF Cooperation agreement | 242 | | 495 | |
| Partnership funding | 291 | | 388 | |
| Other Operating Income Total | 22'352 | <u>0</u> | 29'068 | <u>0</u> |
| Total Restricted/Unrestricted | 24'123 | 16'163 | 31'312 | 17'243 |
| Total Income Restricted & Unrestricted | | 40'287 | | 48'555 |



11.1 Restricted Income Funds

| Various Traders - Deliver activities to develop a Better Cotton traceability solution GIZ GmbH - Piloting a Better Cotton Start-Up in Uzbekistan GIZ GmbH - Promoting Better Cotton Farming Practices, India, phase II International Finance Corporation (IFC) - New Country Start-up Process in Uzbekistan Afreximbank - Baseline assessment of the needs of smallholder cotton farmers in West and Central Africa Dalberg - Pilot in Mozambique to demonstrate the viability of the carbon component of the Impact Marketplace GIZ - BCUBIS Project - Enhancing traceability in raw cotton supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton fraceability, from farmer group to end-buyer IDH - Landscape model pilot SISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations 585 2227 (1770) Partnership Funding UDH - Living income pilot Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and | Total Change (1) 296 | Closing Balance 31.03.2024 |
|--|-------------------------------|----------------------------------|
| Various RBs - Deliver Phase 2, 3 & 4 to develop a Better Cotton traceability solution Various Traders - Deliver activities to develop a Better Cotton traceability solution Various Traders - Deliver activities to develop a Better Cotton traceability solution GIZ GmbH - Piloting a Better Cotton Start-Up in Uzbekistan GIZ GmbH - Promoting Better Cotton Farming GIZ GmbH - Promoting Industrian GIZ GmbH - Promoti | | 76 |
| Cotton traceability solution Various Traders - Deliver activities to develop a Better Cotton traceability solution GIZ GmbH - Piloting a Better Cotton Start-Up in Uzbekistan GIZ GmbH - Promoting Better Cotton Farming Practices, India, phase II International Finance Corporation (IFC) - New Country Start-up Process in Uzbekistan Afreximbank - Baseline assessment of the needs of smallholder cotton farmers in West and Central Africa Dalberg - Pilot in Mozambique to demonstrate the viability of the carbon component of the Impact Marketplace GIZ - BCUBIS Project - Enhancing traceability in raw cotton supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer IDH - Landscape model pilot ISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Partnership Funding IDH - Living income pilot Vorité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | 296 | 76 |
| Cotton traceability solution GIZ GmbH - Piloting a Better Cotton Start-Up in 37 - (37) Uzbekistan GIZ GmbH - Promoting Better Cotton Farming 76 27 - (102) Practices, India, phase II International Finance Corporation (IFC) - New Country Start-up Process in Uzbekistan Afreximbank - Baseline assessment of the needs of Africa Dalberg - Pilot in Mozambique to demonstrate the viability of the carbon component of the Impact Marketplace GIZ - BCUBIS Project - Enhancing traceability in raw cotton supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer IDH - Landscape model pilot - 36 - (20) ISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations 585 2227 - (1770) Partnership Funding IDH - Living income pilot - Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | | |
| Uzbekistan GIZ GmbH - Promoting Better Cotton Farming Practices, India, phase II International Finance Corporation (IFC) - New Country Start-up Process in Uzbekistan Afreximbank - Baseline assessment of the needs of smallholder cotton farmers in West and Central Africa Dalberg - Pilot in Mozambique to demonstrate the viability of the carbon component of the Impact Marketplace GIZ - BCUBIS Project - Enhancing traceability in raw of the Subject of Subject - Paving the way to Better Cotton supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer IDH - Landscape model pilot of Size - Si | - | |
| Practices, India, phase II International Finance Corporation (IFC) - New Country Start-up Process in Uzbekistan Afreximbank - Baseline assessment of the needs of smallholder cotton farmers in West and Central Africa Dalberg - Pilot in Mozambique to demonstrate the viability of the carbon component of the Impact Marketplace GIZ - BCUBIS Project - Enhancing traceability in raw oction supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer IDH - Landscape model pilot oclaims and incentives Rockefeller - Travel award for participants to attend oconvening at the Bellagio Centre Total Grants & Donations Partnership Funding IDH - Living income pilot Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | (37) | (|
| Start-up Process in Uzbekistan Afreximbank - Baseline assessment of the needs of smallholder cotton farmers in West and Central Africa Dalberg - Pilot in Mozambique to demonstrate the viability of the carbon component of the Impact Marketplace GIZ - BCUBIS Project - Enhancing traceability in raw cotton supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer IDH - Landscape model pilot - 36 - (20) ISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations | (76) | -(|
| smallholder cotton farmers in West and Central Africa Dalberg - Pilot in Mozambique to demonstrate the viability of the carbon component of the Impact Marketplace GIZ - BCUBIS Project - Enhancing traceability in raw cotton supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer IDH - Landscape model pilot - 36 - (20) ISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations 585 2'227 - (1770) Partnership Funding IDH - Living income pilot - 33 (33) Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | 0 | |
| viability of the carbon component of the Impact Marketplace GIZ - BCUBIS Project - Enhancing traceability in raw cotton supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer IDH - Landscape model pilot ISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations Total Grants & Donations BH - Living income pilot Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | 118 | 118 |
| GIZ - BCUBIS Project - Enhancing traceability in raw cotton supply chains in Pakistan GIZ - TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer IDH - Landscape model pilot ISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations Total Grants & Donations BOH - Living income pilot Centre 1 | 39 | 39 |
| traceability, from farmer group to end-buyer IDH - Landscape model pilot - 36 - (20) ISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations 585 2'227 - (1'770) Partnership Funding IDH - Living income pilot - 33 (33) Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | - | |
| ISEAL - Promoting robust GHG accounting, reporting, claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations Fartnership Funding IDH - Living income pilot Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | 38 | 3 |
| claims and incentives Rockefeller - Travel award for participants to attend convening at the Bellagio Centre Total Grants & Donations Partnership Funding IDH - Living income pilot Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | 16 | 1 |
| Convening at the Bellagio Centre Total Grants & Donations Partnership Funding IDH - Living income pilot Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | 63 | 69 |
| Partnership Funding IDH - Living income pilot - 33 (33) Verité, Inc Supply Chain Tracing and Engagement 51 68 - (119) Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | - | |
| IDH - Living income pilot - 33 (33) Verité, Inc Supply Chain Tracing and Engagement 51 68 - (119) Methodologies (STREAMS) World Bank - Promoting socially sustainable and environmental practices in cotton production in Uzbekistan | 455 | 1'04 |
| Verité, Inc Supply Chain Tracing and Engagement 51 68 - (119) Methodologies (STREAMS) World Bank - Promoting socially sustainable and 140 (140) environmental practices in cotton production in Uzbekistan | - | |
| environmental practices in cotton production in Uzbekistan | (51) | |
| GIF* Cooperation agreement - 242 - (242) | - | |
| on oceporation agreement (2-12) | - | |
| Total Partnership Funding 51 483 - (534) | (51) | |
| Utilisation of VBF ** | | |
| VBF utilised for BCI assurance & data collection | | |
| activities 3'190 (3'190) | <u>-</u> | |
| VBF utilised for GIF Management costs 543 (543) | - | |
| Field funding for strategic partner 1'183 (1'183) | | |
| Donations for GIF projects * 12'323 21'352 (4'915) (16'904) | (467) | 11'85 |
| Total Utilisation of VBF ** 12'323 21'352 - (21'819) Total Funds - Restricted 12'959 24'061 - (24'123) | (467) | 11'850 12'890 |

^{*} Related party of transaction ** Volume Based Fees

Rounding difference may exist within summations.



Payment to Strategic Partner

Better Cotton makes these payments to our strategic partner, AbTF, under a Strategic Partnership Agreement.

The Strategic Partnership Agreement between AbTF and Better Cotton ended on 31st December 2022. We will continue to have certain financial obligations to AbTF until 31 March 2025.

| Funds - Restricted | Opening Balance 01.01.2022 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2022-23 | Total Change | Closing Balance 31.03.2023 |
|--|----------------------------------|---------------------------|-----------------------|--------------------------------------|-----------------|----------------------------------|
| Grants & Donations | (1) | | - | 1 | 1 | (|
| Various RBs - Deliver Phase 2 & 3 to develop a Better Cotton traceability solution | 300 | 1'175 | - | (1'004) | 171 | 471 |
| Various RBs - Deliver Phase 1 to enable traceability for Better Cotton | 25 | - | - | (25) | (25) | • |
| HELVETAS - WAPRO Phase II, Pakistan | 42 | 48 | - | (90) | (42) | |
| GIZ GmbH -Piloting a Better Cotton Start-Up in Uzbekistan | 79 | 145 | - | (188) | (42) | 37 |
| GIZ GmbH - Promoting Better Cotton Farming Practices, India, phase II | 256 | 170 | - | (350) | (180) | 76 |
| ISEAL Innovations Fund - Control mechanisms for blended materials | 19 | 7 | | (26) | (19) | C |
| ISEAL Innovations Fund - Delta Framework Pilot (India) | - | 10 | - | (9) | 1 | 1 |
| ISEAL Innovations Fund- Delta Project | 75 | 48 | - | (123) | (75) | |
| ISEAL Innovations Fund - ATLA Project | 14 | 60 | - | (74) | (14) | |
| HELVETAS - WAPRO Phase II, India & Guidance to the Steering Committee | - | 129 | - | (129) | - | - |
| International Finance Corporation (IFC) - New Country Start-up Process in Uzbekista | - | 227 | - | (227) | - | |
| Total Grants & Donations | 809 | 2'019 | | (2'244) | (224) | 585 |
| Partnership Funding | | | | | | |
| GIZ GmbH Sustainability and Value Added in the Cotton Economy in Uzbekistan | 15 | 25 | - | (40) | (15) | |
| Verité, Inc Supply Chain Tracing and Engagement Methodologies (STREAMS) | - | 398 | - | (348) | 51 | 51 |
| GIF* Cooperation agreement | - | 495 | - | (495) | - | |
| Total Partnership Funding | 15 | 918 | 0 | (882) | 36 | 51 |
| Utilisation of VBF ** | | | | | | |
| VBF utilised for BCI assurance & data collection | | | | | | |
| activities | - | - | 3'785 | (3'785) | - | |
| VBF utilised for GIF Management costs | - | - | 520 | (520) | - | |
| Field funding for strategic partner | - | - | 1'765 | (1'765) | - | |
| Donations for GIF projects * | 8'330 | 32'179 | (6'070) | (22'115) | 3'993 | 12'323 |
| Total Utilisation of VBF ** | 8'330 | 32'179 | - | (28'186) | 3'993 | 12'323 |
| Total Funds - Restricted | 9'154 | 35'116 | - | (31'312) | 3'805 | 12'95 |

^{*} Related party of transaction

Rounding difference may exist within summations.

^{**} Volume Based Fees



11.2 Grants details

| No. | Grantor | Dates | Purpose | Grant | t Amount |
|-----|---|-----------------------|--|-------|-----------|
| 1 | African Export-Import Bank | 03/2024 to 08/2024 | Baseline assessment of the needs of smallholder cotton farmers in West and Central Africa | EUR | 119'297 |
| 2 | Dalberg Catalyst | 03/2024 to 12/2024 | Pilot in Mozambique to demonstrate the viability of the carbon component of the Impact Marketplace | USD | 100'000 |
| 3 | | 04/2023 to 11/2023 | BCUBIS Project - Enhancing traceability in raw cotton supply chains in Pakistan | EUR | 99'991 |
| 4 | Deutsche Gesellschaft für | 09/2023 to 08/2024 | TRAWAY Project - Paving the way to Better Cotton traceability, from farmer group to end-buyer | EUR | 100'000 |
| 5 | Internationale Zusammenarbeit (GIZ) GmbH | 05/2021 to 06/2023 | Promoting Better Cotton Farming Practices; Sustainability & Value Addition in Maharashtra, India, phase II | EUR | 1'399'981 |
| 6 | | 05/2021 to 12/2023 | Piloting a Better Cotton Start-Up in Uzbekistan: Better Cotton, Sustainability and Value Added in the Cotton Economy | EUR | 362'987 |
| 7 | Stichting IDH | 10/2023 to 09/2025 | Better Cotton Landscape Model Pilot to trial a new, landscape-based approach to implementing the Better Cotton system at farm level | EUR | 63'820 |
| 8 | International Finance Corporation (IFC) | 05/2022 to 06/2023 | Better Cotton New Country Start-up Process in Uzbekistan | USD | 300'000 |
| 9 | The ISEAL Innovations Fund & ISEAL Alliance | 10/2023 to 09/2024 | Promoting robust Greenhouse Gases (GHG) accounting, reporting, claims and incentives: approaches for agricultural commodity supply chains | CHF | 80'000 |
| 10 | The Rockefeller Foundation | 07/2023 to 08/2023 | Travel award to facilitate participants' travel to attend convening at the Bellagio Centre | USD | 20'000 |
| 11 | | 01/2022 to 03/2024 | Deliver the Phase 2 activities of the BCI programme to develop a Better Cotton traceability solution | EUR | 1'325'000 |
| 12 | Various Retailers & Brands | 04/2023 to 06/2024 | Deliver the Phase 3 activities of the BCI programme to develop and deliver Better Cotton's traceability programme | EUR | 1'500'000 |
| 13 | | 01/2024 to 06/2025 | Deliver the Phase 3 and 4 activities of the BCI programme to develop and roll out a Better Cotton traceability solution | EUR | 350'000 |
| 14 | Various Traders | 05/2023 to 03/2024 | Deliver activities of the BCI programme to develop a Better Cotton traceability solution | EUR | 105'000 |



12. Contributions to Partners & Donations

The contributions to partners & donations include:

- The NOA agreement which defines the obligations of BCI Pakistan entity and Better Cotton. Better Cotton's operations in Pakistan are delivered through a grant agreement with the location organisation since 1 October 2022. The funding is therefore recognised as a contribution to partners.
- The Donation agreement which formalises the legal obligation for Better Cotton to transfer the confirmed 2023 Volume Based fee (VBF) to the BCI Growth and Innovation Foundation. The accrued donation to the BCI Growth and Innovation Foundation is recognised at yearend.

| <u>€"000s</u> | 2024 12-month to 31 Mar 24 | 2022-23 15-month to 31 Mar 23 |
|---|----------------------------------|-------------------------------------|
| Field funding for GIF funded projects | 17'145 | 22'610 |
| Field funding for strategic partner | 1'183 | 1'765 |
| Partner organisations | 10 | 76 |
| Field funding for implementing partners | 63 | 402 |
| | <u>18'401</u> | 24'853 |

13. Personnel Expenses

The costs of personnel include the costs of all Better Cotton staff, and internal consultants globally; and the costs of BCI Pakistan staff. The increase supported organisational growth, the 2030 strategy and development of traceability. In addition, adjustments on salaries were made in the countries facing hyperinflation. As elsewhere, the presented increased is partly due to the longer financial year.

Council members are volunteers and do not receive any financial remuneration for their activities as members of the Council. Reimbursement of expenses is made to organisations that cannot support travel and meeting costs required to participate in the Council.

| _€"000s | 2024 12-month to 31 Mar 24 | 2022-23 15-month to 31 Mar 23 |
|-----------------------------------|----------------------------------|-------------------------------------|
| Council Members - Travel Expenses | - | 16 |
| Personnel Expenses | | |
| ExecutiveTeam & Management | 930 | 2'092 |
| Staff Costs (FTE) | 9'239 | 8'730 |
| Subcontractors and Consultants | 2'440 | 1'960 |
| Total - Personnel Expenses | 12'610 | 12'782 |



Following the restructuring in January 2024, a larger executive group (EG) was implemented and similarly an expanded leadership forum was launched to which all senior managers, directors and EG members were invited. In financial year 2024, Executive & Management personnel expenses only included EG members.

Senior Directors Remuneration

| € '000s | Senior Director FTEs per salary band |
|-----------|---|
| 100-150 | 3 |
| 150 - 200 | 1 |
| 200 - 250 | 1 |

Number of Full-Time Employees (FTE)

| Number of Full Time Employees (FTE) | <u>20</u> | <u>)24</u> | <u>2022-23</u> | | |
|-------------------------------------|-----------|-------------|----------------|----------------|--|
| Number of Full Time Employees (FFE) | Avg FTE | End of Year | Avg F | TE End of Year | |
| In Switzerland | 40 | 42 | | 42 45 | |
| Outside Switzerland | 125 | 140 | 1 | 29 146 | |
| Total | 165 | 182 | 1 | 71 191 | |
| Sub Contracted Staff/Consultants | 40 | 50 | | 38 28 | |

14. Operating expenses

| <u>€"000s</u> | 2024 12-month to 31 Mar 24 | 2022-23 15-month to 31 Mar 23 |
|---|----------------------------------|-------------------------------------|
| Consultancy and professional services | 2'996 | 3'500 |
| IT related costs | 1'263 | 1'760 |
| Travel & representation costs | 1'374 | 1'290 |
| Premises related costs | 642 | 771 |
| Strategic Partnerships (Turkey & China) | 680 | 565 |
| Recruitment and development of staff | 160 | 250 |
| Other operating costs | 290 | 379 |
| | <u>7'404</u> | <u>8'515</u> |



15. Pension Liabilities and Assets

Better Cotton contributes to a defined contribution scheme for its employees, with its contribution calculated as a % of salaries. At year-end, it has liabilities to funds of €179k. Better Cotton has different pension plans for staff in different countries, with the contributions as follows:

| Total amount expensed Better Cotton's contributions <u>€"000s</u> | 2024 12-month to 31 Mar 24 | 2022-23 15-month to 31 Mar 23 |
|---|----------------------------------|-------------------------------------|
| Employees based in Geneva, Switzerland | 287 | 332 |
| Employees based in London, UK | 155 | 141 |
| Employees based in New Delhi, India | 47 | 55 |
| Employees based in Shanghai, China and Pakistan | - | 6 |
| Total | 489 | 534 |

16. Foreign Exchange Balances

Better Cotton's functional currency is Euro. Non-euro currency balances held at the year-end total the equivalent of €13,053k. Net realised FX losses during 2024 were €273k and net unrealised gains were €9k.

| <u>€"000s</u> | 2021 31 Dec 2021 | 2022-23 31 Mar 2023 |
|---------------------------------|---------------------|------------------------|
| Non-Euro currency cash balances | | |
| GBP | 5'190 | 551 |
| CHF | 4'267 | 509 |
| US\$ | 2'538 | 2'562 |
| CNY | 647 | 75 |
| Other | 411 | 182 |
| Total | <u>13'053</u> | <u>3'879</u> |

17. Subsequent Events

In January 2024, the Council approved upward fee revisions for membership (effective from 1 April 2024) and non-member access to the Better Cotton Platform (effective from 1 March 2024). The impact of the new fee levels will be felt during the new Financial Year.



18. Presentation of Financial Statements in CHF '000s

Better Cotton accounting records are maintained in Euro. For the presentation of these accounts in Swiss francs (CHF), the EUR accounts are translated into CHF at March 31, 2024 closing rates for all balance sheet accounts, except capital and funds, that are translated at historical rates. All rates used are those provided by "AFC - Administration fédérale des contribution".

The closing rate of 1 EUR = 0.9890 CHF for assets and liabilities. (March 31, 2023: 1 EUR = 1.00642 CHF).

Income and expenses have been translated at the average rate for the period of 1 EUR = 0.97356 CHF (March 31, 2023: 1 EUR= 1.01692 CHF). Any resulting currency translation adjustment are deferred and shown separately under Funds.



Consolidated Statement of Financial Position

| CHF"000s | <u>2024</u> | 2022-23 |
|---|--------------|--------------|
| <u>-0111 0000</u> | 31 Mars 2024 | 31 Mars 2023 |
| <u>ASSETS</u> | | |
| Short-term Assets | | |
| Cash and cash equivalents | 30'714 | 30'674 |
| Receivables from goods and services | 12'315 | 11'470 |
| Prepayments and Accrued Income | 825 | 697 |
| Short-term Assets | 43'853 | 42'841 |
| Long-term Assets | | |
| Financial Assets | 173 | 99 |
| Intangible Assets | 313 | 84 |
| Long-term Assets | 487 | 183 |
| TOTAL ASSETS | 44'340 | 43'024 |
| LIABILITIES, FUNDS & CAPITAL | | |
| Short-term Liabilities | | |
| Payables for goods and services | 888 | 1'176 |
| Other short-term liabilities | 35 | 25 |
| Short-time Liability for Farmer Support | 4'850 | 6'729 |
| Short-term provisions | 1'256 | 763 |
| Accrued Liabilities & Deferred Income | 11'817 | 10'129 |
| Short-term Liabilities | 18'846 | 18'822 |
| Long-term Liabilities | | |
| Long-term financial liabilities | 159 | 100 |
| Long-term provisions | 298 | - |
| Long-term Liabilities | 457 | 100 |
| Funds - Restricted | 13'371 | 13'433 |
| | | |
| Organisational Capital | | |
| Initial Capital | 12 | 12 |
| Unrestricted Funds | 12'781 | 11'421 |
| Currency translation adjustment | 34 | (42) |
| Organisational Capital - Unrestricted | 12'827 | 11'391 |
| Currency translation adjustment | (1'159) | (722) |
| TOTAL LIABILITIES, FUNDS & CAPITAL | 44'340 | 43'024 |



Consolidated Statement of Operations

| <u>CHF"000s</u> | 2024 12 mths to 31 Mar 2024 | 2022-23 15-month to 31 Mar 2023 |
|---|-----------------------------------|---------------------------------------|
| INCOME | | |
| Membership fees, Grants and Donations | | |
| Restricted | 1'724 | 2'282 |
| Unrestricted | 8'910 | 10'853 |
| Total Membership fees and Donations | 10'634 | 13'135 |
| Net Sales from Goods and Services | 6'825 | 6'681 |
| Other Operating Income Restricted | 21'761 | 29'560 |
| Total Operating Income | 28'586 | 36'241 |
| TOTAL INCOME | 39'220 | 49'376 |
| <u>EXPENSES</u> | | |
| Contributions to Partners & Donations | | |
| Restricted | (17'905) | (25'224) |
| Unrestricted | (10) | (50) |
| Operating Expenses | | |
| Personnel Expenses | (12'277) | (12'998) |
| Operating Expenses | (7'208) | (8'658) |
| Operating Expenses Total | (37'437) | (46'930) |
| OPERATING RESULT | 1'783 | 2'446 |
| Net Financial Result | (423) | (210) |
| ANNUAL RESULT | 1'360 | 2'236 |
| Change in Funds Capital | | |
| Allocated to income | (23'486) | (31'843) |
| Fund receipt and allocations | | 35'710 |
| Change in funds | (62) | 3'867 |
| Annual Result before allocations | 1'298 | 6'103 |
| Change in restricted funds | 62 | (3'867) |
| Allocation to earned capital - unrestricted | (1'360) | (2'236) |
| Annual Result after allocation to capital | - | - |



Consolidated Cash Flow Statement

| <u>CHF"000s</u> | 2024 31 Mar 2024 | 2022-23 31 Mar 2023 |
|--|---------------------|------------------------|
| 1. Cash flow from operating activities | | |
| Annual result (before allocation to organization capital) | 1'360 | 2'236 |
| Depreciation, Revaluations and Amortisation | 38 | - |
| (Decrease)/Increase in provisions | 803 | 451 |
| Decrease/(Increase) in securities (real estate deposits) | (76) | (14) |
| Decrease/(Increase) in receivables | (1'044) | (8'912) |
| Decrease/(Increase) in other receivables, pre-payments and accrued income | (206) | (796) |
| (Decrease)/Increase in payables, accruals, deferred income and other current liabilities | (150) | 11'646 |
| Currency translation adjustment | 35 | (4) |
| Cash inflow/outflow from operating activities | 759 | 4'607 |
| 2. Investing activities Investments for intangible assets | (269) | (84) |
| Cash inflow/outflow from investing activities | (269) | (84) |
| Cash flow from financing activities (Decrease)/Increase in financial liabilities | 59 | 83 |
| Cash inflow/outflow from financing activities | 59 | 83 |
| Currency translation adjustment | (510) | (1'030) |
| Total Net Cashflow | 39 | 3'576 |
| Change in Cash Funds and Cash Equivalents | | |
| Cash at beginning of year | 30'674 | 27'098 |
| Cash at end of year | 30'714 | 30'674 |
| Evidence of change in cash funds | 39 | 3'576 |



Consolidated Statement of Changes in Funds & Capital

| Consolidated Statement of Changes in Funds | <u>& Capital 2024</u> | | | | | | |
|---|----------------------------------|------------------------|-----------------------|-----------------------------------|------------------------------------|-----------------|----------------------------------|
| CHF"000s | | | | | | | |
| Funds - Restricted | Opening Balance 01.04.2023 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2024 | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |
| Grants and Donations | 615 | 2'168 | - | (1'724) | - | 444 | 1'059 |
| Partnership Funding | 52 | 470 | - | (520) | - | (51) | 1 |
| Utilisation of VBF* | 12'766 | 20'787 | - | (21'243) | - | (455) | 12'311 |
| Total Funds - Restricted | 13'433 | 23'425 | | (23'486) | _ | (62) | 13'371 |
| Total Fullus - Resulcteu | | | | (/ | | | |
| Total Fullus - Nestricteu | | | | (22,323) | | () | |
| Organisational Capital | Opening Balance 01.04.2023 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2024 | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |
| | Opening Balance | | | Allocated to Income in | Allocated from | Total | Closing Balance |
| Organisational Capital | Opening Balance 01.04.2023 | | | Allocated to Income in | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |
| Organisational Capital | Opening Balance 01.04.2023 | | | Allocated to Income in | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |
| Organisational Capital Initial Capital Tied Capital & Reserves - Restricted | Opening Balance 01.04.2023 | | | Allocated to Income in | Allocated from Financial Result | Total Change | Closing Balance 31.03.2024 |

| Consolidated Statement of Changes in Funds & Capital 2022-23 CHF"000s | | | | | | | |
|---|----------------------------------|------------------------|-----------------------|--------------------------------------|---------------------------------|-----------------|----------------------------------|
| Funds - Restricted | Opening Balance 01.01.2022 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2022-23 | Allocated from Financial Result | Total Change | Closing Balance 31.03.2023 |
| Grants and Donations | 844 | 2'053 | - | (2'282) | - | (229) | 615 |
| Partnership Funding | 16 | 933 | - | (897) | - | 36 | 52 |
| Utilisation of VBF* | 8'706 | 32'724 | - | (28'664) | - | 4'060 | 12'766 |
| Total Funds - Restricted | 9'566 | 35'710 | | (31'843) | - | 3'867 | 13'433 |
| | | | | | | | |
| | | | | | | | |
| Organisational Capital | Opening Balance 01.01.2022 | Receipts & Allocations | Internal Transfers | Allocated to Income in 2021 | Allocated from Financial Result | Total Change | Closing Balance 31.03.2023 |
| Organisational Capital Initial Capital | Balance | | | Income in | | | Balance |
| | Balance 01.01.2022 | | | Income in | | | Balance 31.03.2023 |
| Initial Capital | Balance 01.01.2022 | | | Income in | | Change | Balance 31.03.2023 |
| Initial Capital Tied Capital & Reserves - Restricted | Balance 01.01.2022 12 | | | Income in | Financial Result | Change | Balance 31.03.2023 |

Rounding difference may exist within summations.