

# **Request for Proposals -Mozambique Land Conversion**

RFI n#: 2024-5-SA-LANDCONMOZ

Location: Mozambique 17th June 2024 Start date:

End date: 31st December 2024

Better Cotton key contact: Josh Perryman S&A

All applications must be submitted via this form.

You may submit questions to tender@bettercotton.org - RFI n# 2024-5-SA-LandConvMoz until 28th May 2024.

Questions, requests and applications sent after the deadline (31 May 2024) will only be considered in exceptional circumstances.



Better Cotton is the world's largest cotton sustainability programme. Our mission: to help cotton communities survive and thrive, while protecting and restoring the environment. In difficult times, we are meeting the challenge head on. Through our network of field-level partners we have provided training on more sustainable farming practices to more than 2.9 million cotton farmers in 26 countries. More than a fifth of the world's cotton is now grown under the Better Cotton Standard and our membership network includes more than 2,400 members.

More information about Better Cotton can be found on our website: www.bettercotton.org

#### **Background**

We are seeking expression of interest from skilled individuals or organisations interested in supporting development of a roadmap to address land conversion in Mozambique.

Land conversion in Mozambique is perceived to be causing considerable environmental damage and represents a potential reputational risk for the Better Cotton programme. As part of the roll out of the new P&C v3.0, we are looking to work with all relevant parties in the country to build a roadmap to resolve this issue. This request for proposal covers the proposed work of an external consultant to help lead the facilitation of these relationships and the development and implementation of the roadmap





## **Scope of Work**

The expected output will be:

- Identify and facilitate conversations between all relevant parties of land conversion in Mozambique; for example, farmers, programme partners, government departments, additional farming standards, etc.
- Work with all parties to create a multi-year plan to bring participating Producers' land conversion in Mozambique in-line with Better Cotton P&C v3.0 requirements.
- Provide regular updates and work closely with the Better Cotton Mozambique team and the relevant members of the central team.

In addition to skills, competencies and expertise, we will consider value for money and demonstrable commitment to the sustainability field to evaluate applications.

### **High-level Timeline**

31 May 2024	Applications deadline
	All applications must be submitted via this form.
3 June to 14 June 2024	Applications review & shortlisting / Interviews
By 14 June 2024	The successful applicant will be notified
	Unsuccessful shortlisted applicants will also be notified
17 June 2024	Start of the consultancy
By 31 August 2024	Identify and engage will all relevant parties, including, but not limited to, farmers, programme partners, governmental departments, farming standards and Better Cotton teams, making sure they are involved in the development of the roadmap.
By 31 December 2024	Support Programme Partners in identifying solutions to the implementation of the plan, including, but not limited to, the remote identification of farmland and ownership, and tracking land conversion.
	Participate in a Better Cotton Workshop with Programme Partners to discuss the roadmap (in December during Programme Partner refresher training on the new P&C v3.0)



By 31 December 2024	Deliver a multi-year roadmap to bring participating Producers' land conversion in Mozambique in-line with Better Cotton P&C v3.0 requirements and ensure agreement by all relevant parties.
	Set clear and agreed-upon checkpoints with Programme Partners, with consequences for failure to meet the criteria.

### Required Skills & Knowledge

Skills, Knowledge and Experience	
Essential	
Experience of consultancy work in the agricultural field, in Mozambique	
Previous experience and examples of developing environmental plans/roadmaps	
Demonstratable knowledge on the environmental and social challenges impacting land	
management in Mozambique	
Fluent in Portuguese and English	

### **Application Requirements**

Proposals responding to this Request for Interest should be a maximum of 2 pages (excluding CVs), and include the following:

- Overview of relevant experience
- Proposed methodology and timeline
- Detailed and transparent budget, in EUROS, including time allocation and day rates

We thank all applicants for their interest; however, only shortlisted applicants will be contacted.

Better Cotton is committed to good practice and transparency in the management of natural, human and financial resources. All applications will be reviewed under the principles and subject to Better Cotton's policies on equal opportunity, non-discrimination, anti-bribery & corruption and conflict of interest.

#### **Evaluation Criteria**

Proposals will be evaluated based on the following criteria:

#### **Technical Evaluation Criteria**

- Demonstrated understanding of this RFP
- Quality and clarity of the proposed approach and methodology
- Feasibility of the proposed activity plan and timeline, and appropriateness of time allocated to delivering each task
- Relevant professional experience of the proposed consultant(s)

#### Mozambique Land Conversion Applications deadline: 31st May 2024



• Quality and relevance of the sample work submitted

#### Financial Evaluation Criteria

- Quality and clarity of budget provided, and level of detail included
- Alignment of the budget to the activity timeline detailed in the technical proposal
- Value for money
- Adherence to the available budget