

# Traceability Operations Manager - India

Starting date: ASAP Contract type: Permanent

Location: India

Salary: INR 2,914,200

(Commensurate with experience. For candiates with a more senior level profile, the salary will be revised

upwards in line with skills and experience)

Application Closing Date: 9th April 2023, midnight GMT

## Background

Better Cotton is the world's leading sustainability initiative for cotton. Our mission is to help cotton communities survive and thrive, while protecting and restoring the environment.

As a multistakeholder initiative, Better Cotton works closely with organisations all the way from farms to fashion brands and NGOs, driving the cotton sector toward sustainability. Better Cotton and its partners currently support over 2.3 million farmers in 23 countries accounting for around 22% of global cotton production.

## About this role

As BCI enters its next strategic phase, to achieve our 2030 vision and drive change on the ground for farmers, BCI will make it possible to trace Better Cotton. By introducing traceability, we will continue to generate demand for Better Cotton, supporting our core markets of apparel and textiles while contributing to systemic change.

We work across all kinds of farm types, sizes and geographies. It is crucial that these producers, and the Better Cotton they produce, can continue to access international markets in the face of changing regulatory and business expectations. Traceability represents an opportunity to bring transparency on impact while ultimately meeting our vision to drive change on the ground for farmers.

A new team was formed in 2021 and continues to grow rapidly. We are on track to launch and roll out a traceability solution at the end of 2023. This is great opportunity to join a team building something truly transformational from the ground up.

We are looking for an experienced manager able to drive and closely oversee execution of global roll out of our new traceability system. The ideal candidate has managed global operations and/or built start-up operations, or is an experienced professional in supply chains and procurement. The candidate should have the ability to manage teams around the world and proven experience



introducing change in an international context, with a commercial mindset and an interest in sustainability.

## Responsibilities

Reporting to: Sr Manager - Traceability

Posts this role manages: 1 operations coordinator (UK based)

In-country managers and coordinators in 3-5 countries (matrix or line

arrangement)

#### Ensure volumes of traceable Better Cotton at go-live

- Plan with in-country staff to ensure work is underway to achieve necessary volumes of traceable Better Cotton at go live
- Manage in-country staff to deliver traceability training and traceability communications in all target launch countries ensuring reach targets are met
- Coach the in-country teams on the communications and training approach ensuring they have the tools and knowledge to execute successfully
- Work with internal teams and external consultants to ensure appropriate training content is available and tailored for each country context
- Responsible for training quality and progress to adoption

#### Recruitment and line management

- Work with the Sr Manager Traceability and in country staff to scope the in-country roles needed to support traceability (Uzbekistan, Turkey, Africa, USA)
- Lead on recruitment for in-country staff, liaising with the country teams to secure and onboard in-country resource
- Matrix manage 3-5 in-country traceability supply chain managers to roll out training and communications and traceability related engagement in country

#### Supply chain engagement (cotton supply chain)

- Manage in-country resource to map the Better Cotton supply chains of each Better Cotton country to identify suitable supply chain actors to approach for launch
- Manage external consultants to create supply chain profiles for each Better Cotton country to feed into roll out plans
- Understand the needs of Better Cotton supply chain actors (farm to retail) and identify the ongoing change impact of introducing traceability into their supply chains

#### Ensure the continued improvement of traceability operations globally

- Oversee the movement of traceable Better Cotton to reduce bottlenecks and ensure the smooth flow of traceable Better Cotton throughout the supply chain
- Report on operating challenges and make recommendations to mitigate risk and improve the overall solution

#### Fundraising and pilots

 Oversee in-country traceability pilots to test new functionality in different contexts and help shape future system developments



• Where relevant support the development of fundraising proposals

### **Profile**

The selected candidate will have the following skills, knowledge, and experience:

Skills, Knowledge and Experience
Essential
<ul> <li>University degree, or equivalent higher education qualification, in a relevant field with an interest in sustainability</li> </ul>
<ul> <li>Demonstrable experience managing global operations and/or building start-up operations, or is a experienced professional in supply chains and procurement</li> </ul>
A commercial mindset and an interest in sustainability
Proven experience leading and managing operations at scale
<ul> <li>Strong stakeholder engagement skills and the ability to communicate with stakeholders from diverse cultures and backgrounds</li> </ul>
Experience managing teams and matrix resource
Knowledge of textile or commodity supply chains
<ul> <li>Good written and verbal communication skills with the ability to communicate persuasively</li> </ul>
A self-starter that is comfortable managing uncertainty
Proficient in English (written and verbal)
Desirable
Knowledge of traceability and associated technologies
Empathetic and collaborative way of working
Knowledge of a 2 <sup>nd</sup> or 3 <sup>rd</sup> language

# **Working Arrangements**

The position is full-time (40 hours per week) and will be based in New Delhi with attendance required in line with our flexible working policy. Better Cotton offers a Flexible Working arrangement, with core hours of work between 10AM-4PM. You are an Indian citizen or in possession of a valid work permit for India.

## **Applications**

Interested applicants with the required attributes are asked to send, in English, a detailed CV (2 pages maximum) and a brief cover letter (2 pages maximum) to Better Cotton by applying via this link.

#### Application deadline: 9th April 2022, midnight GMT

We thank all applicants for their interest; however, only candidates short-listed for a telephone interview will be contacted. Better Cotton is an equal opportunity employer and is committed to good practice and transparency in the management of natural, human, and financial resources.



Better Cotton is currently unable to provide sponsorship for work permits, and candidates need to have a pre-existing right to work in the location where they will be based.

Better Cotton has a zero-tolerance approach to any attitudes or behaviours that put children or adults at risk of harm. Safeguarding incidents are acts of serious misconduct and are grounds for disciplinary action, up to and including, dismissal and referral to relevant authorities for criminal prosecution. Therefore, all offers of employment are subject to satisfactory references and appropriate screening checks.